# POLAND Smart Furniture Export Catalog 2023

The Pollsh Chamber of Commerce of Furniture Manufacturers







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# POLAND Smart Furniture Export Catalog 2023

6<sup>th</sup> Edition





2023

The catalog was co-funded by the Ministry of Economic Development and Technology



THE POLISH CHAMBER OF COMMERCE OF FURNITURE MANUFACTURERS

# In the right direction for 27 years





Jan Szynaka The President of the Polish Chamber of Commerce of Furniture Manufacturers

# Ladies and gentlemen,

We now have nearly three years of fighting the SARS-COV-2 pandemic under our belts. Fighting an "opponent" we did not know before and who has changed our world beyond recognition. Practically from one day to the next, we had to relearn how to manage our businesses, how to plan in very uncertain times, often not knowing what the immediate future would bring.

2022 brought new, unexpected challenges and was no less demanding than 2019. Only that the challenges were completely different! On February 24, 2022, Russia unjustifiably militarily attacked our neighbour - Ukraine. In addition to the humanitarian tragedy, the war has again brought serious economic perturbations to our world. Raging inflation, problems with the availability of hydrocarbon raw materials, their radical price increase, dynamic increase in interest rates, suspension of the demand sphere again put the Polish furniture industry in a difficult and demanding position.

Companies were "up against the wall" due to rising prices of raw materials and materials, more expensive energy, and rising wage costs. Research by the Polish Chamber of Commerce of Furniture Manufacturers showed that the increase in raw material prices reached even 80%%, and this was not the end of the increases. There was no other option and the industry had to raise product prices.

However, despite the furniture price increases that were necessary in this difficult situation, the Polish furniture industry's offer has remained competitive and Polish furniture has continued to be attractive for customers. It is worth mentioning here that the increase in furniture production was faster than the increase in employment, which means an improvement in the efficiency of our factories.

Despite the aforementioned obstacles, we are ending 2022 on an moderately optimistic note. We expected to maintain production at the level of 2021. Employment in the industry has returned to pre-pandemic levels, i.e. around 165 000 FTEs and nearly 200 000 workers. We have increased production and exports to some new markets in the industry. For example, exports to the United States, where the Polish Chamber of Commerce of Furniture Manufacturers has opened an exhibition of Polish furniture-making, increased by as much as 25%. On top of this, the value of the export will be close to 13 billion EUR in 2022!

I would like to take this opportunity to wish you that the coming year will be a year of business stability for all of us, giving us a sense of broadly understood business and health security, which we will use as an impulse for further dynamic development of our companies and the Polish furniture industry.



Michał Strzelecki Office Director of the Polish Chamber of Commerce of Furniture Manufacturers

# The Polish furniture sector is an export leader

Recent years have proved that Poland is the global leader in the production and export of furniture, especially in the context of the prevailing SARS-COV-2 pandemic in 2021. The year 2022 is the beginning of another, this time more serious, global crisis. In February 2022, Russia's invasion of Ukraine began to further exacerbate existing problems such as inflation or high energy and material costs. The Polish furniture industry, which turned out to be very resilient during the pandemic, must further strengthen its high position in the world rankings in the current economic situation. Data on production prove the success of the Polish furniture sector, and recently the country has moved up the global ranking of furniture manufacturers – from 10<sup>th</sup> to 6<sup>th</sup> position.

Poland manufactures all types of furniture, allowing to differentiate and adapt the products both in terms of available materials and their finish and design. The Polish furniture industry certainly uses high quality materials and components, and we have access to the latest technologies as well.

The furniture industry remains one of the most significant sectors of the Polish economy. According to estimates by B+R Studio in 2022, the value of sold products of furniture companies amounted to **PLN 64,7 bn** (including micro-enterprises with less than 10 employees).



Fig. 1 Sold production of the furniture sector in Poland in 2016 – 2022\* Source: calculations of the Polish Central Statistical Office; \* B+R Studio estimates

The Polish furniture sector ranks second (after Italy) in terms of registered companies selling furniture. More than 30 thousand entities are involved in the manufacture of furniture in Poland more specifically, at the end of 2020, the number was 30,919 companies. Out of these, 84 entities are large companies with more than 250 employees, 290 entities are medium-sized companies (50–249 employees), 1,254 are small companies and 29,291 account for micro-enterprises with less than 10 employees.

Export is without doubt the major driving force for the Polish furniture sector. In 2021, Poland ranked 2<sup>nd</sup> in the global furniture manufacturers' ranking due to its exports accounting for EUR 12.7 bn. According to the data published by UNO, as regards the value of export, in 2021 Poland was overtaken by China (USD 88 bn).

2020 is the year in which exports from Poland have been limited by the Covid-19 pandemics. 2021 was the year in which international trade returned to the right track after the restrictions in 2020 related to the pandemic. According to Eurostat the value of export in Euro increased by 3%, accounting for EUR 12.7 bn. Over the last ten years, the value of export of Polish furniture **increased by over 100%**. According to the forecasts by B+R Studio, in 2022 the value of furniture export from Poland will exceed EUR 13.4 bn.



Germany has been the main importer of Polish furniture for many years – EUR 4.643 mln. Export to the UK the second largest importer, reached EUR 940 mln. Further positions are occupied by Czech Republic and France.



#### Opportunities for the Polish furniture sector

Poland is one of the fastest growing countries in terms of furniture production. Its perfect geographical location near the wealthy Western European countries gives it competitive advantage over many other countries. Its long tradition and well established position among recipients of furniture in Europe give the Polish furniture manufacturers customers' trust and brand awareness. Additionally, the opportunities of the Polish furniture sector include that of a greater share in the markets of developed countries and emerging markets.

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QUESTIONS? I'M HERE TO HELP **TOMEK WIKTORSKI** tomasz.wiktorski@brstudio.eu +48 790 027 920 · + 1 336 781 7680 www.brstudio.eu

\*AMBASADOR MEBLARSTWA\*





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B+R Studio

# BHM Sp. z o.o.



Address: Dorohuska 32 St., Srebrzyszcze, 22-100 Chełm, Poland Phone: +48 825643890 Fax: +48 825643890 Mail: office@bhm-ui.com Tax No.: 9252134615 REGON: 061380660 KRS No.: 0000941358

**Export offer:** hotel, restaurant and cruise ship furniture **Main export markets:** Germany, Austria, Spain, Italy, Switzerland, United Kingdom, Georgia, France



BHM Unique Interiors specializes in the production of superior-quality furniture. Our goal is to produce furniture that will stand out from the crowd. Owing to our experience in the industry, modern tools, and expertise, we can offer our customers unique products.

As an international manufacturer of upholstered, freestanding, and modular furniture, we can flexibly guarantee any customer requirement at the highest quality level extending to complete interior and furnishing solutions. Over 15 years of experience in the hospitality industry have given us the know-how to create furnishing concepts that perfectly suit the hotel and cruise ship industry.



www.bhm-ui.com



The latest technologies and production processes are under one roof - we always invest to follow the trends and the need to maintain flexibility, which determine our strength. More than 160 employees in a modern factory located in central Europe focus on the accomplishing even most challenging projects.

By using FSC-certified wood, water-based stains, coatings, glues, non-toxic fabrics, and recyclable packaging materials we aim to keep the footprint of our furniture as low as possible. The offer includes a wide range of furniture, such as armchairs, chairs, sofas, poufs, benches, bar stools, and tables as well as continental beds.





Our furniture allows for the completion of each project, both for individual clients and public institutions such as cinemas or theatres. We undertake the order according to the project documentation or can boast a rich collection of our own furniture designs. We offer many design options - from modern to classic, with a variety of fabrics and leathers to choose from. Our qualified staff and modern production technology allow us to create exclusive furniture at the highest level.



# **Black Red White**

Address: Krzeszowska 63 St., 23-400 Biłgoraj, Poland Phone: +48 846850777 Mail: export@brwsa.pl Tax No.: 9181745428 REGON: 950411093 KRS No.: 0000089493

**Export offer:** home, HoReCa, B2B, office furniture of all kinds **Main export markets:** European and overseas markets

### BLACK RED WHITE



We are the largest furniture group in Poland. We have been successfully manufacturing and distributing top quality furniture and home accessories for 30 years.

#### **KEY FACTS:**

6,756 people employed
19 manufacturing plants
our products are exported to over
60 countries
2,000 showrooms and stores
selling our products





#### Product range

By virtue of our many years of experience and constant progress and expansion, we now have one of the largest and most comprehensive furniture ranges available. Our portfolio includes simple, standalone products as well as consistent furniture collections to suit all kinds of interiors.

### Our product selection includes furniture for:

living room, dining room, teen bedroom, youth and nursery room, home office, bedroom, hallway, kitchen as well as upholstered furniture, mattresses, tables and chairs.

#### Complete Line Technology

In manufacturing proces we use the unique Complete-Line technology, which permits the foil to imperceptibly cross from the surface area to the edge (seamless lamination). Complete Line also allows for the visual enlargement or reduction of the furniture edge.









# BUMERA Sp. z o.o.



Address: Laurowa 23 St., 36-020 Tyczyn, Poland Phone: +48 178642048 Mail: export@bumera.pl, market@bumera.pl Tax No.: 5170276235 REGON: 180388272 KRS No.: 0000319321

**Export offer:** hotel furniture and accessories, bathroom accessories, mobile partition walls **Main export markets:** Europe, Middle East



# Quality means precision, love for detail and ergonomy

The tree means strength and stabilty. It is a symbol of durability, guarantee and longivity. It grows out of a small seed and can take a massive size, thus it withstands the adversities of nature.

We are very similiar. For 20 years we have grown and made expertise, we have conducted next projects and faced new challenges. Liket the tree we have grwon in size and can offer the clients more and more.

From nature we take the best examples. Like nature we are flexibel and we can adapt to a concrete project. With pride we deliver excellent solutions to the most demanding clients.

#### Technology and quality

Since the beginning of the company, one thing remains unchanged. It is the quality.









It defines the superb finishing precison, the choice oft he best materials, the control process at every production stage, and finally, it guarantees the clients' satisfaction. We can pride ourselves with longterm verified durability of our furniture. This could not be possible without a certain backroom.

#### From generation to generation

Our company is grounded in longterm family-made experience in furniture production that goes back to 1993. Since the very beginning we set out with the production of hotel and office furniture on the highest level.

Today, we can pride ourselves with our own complex technology park that allows the conduction of every project and task. Our professional team can deal with every challenge.

#### Contact method

By joining each furniture part we use an adeqaute number of pegs and contact sealing. This solution guarantees durability and prolongs the prodcut longivity by 10 years in the opposition to the standard sealing method.

#### Opportunities

We have an innovative production line on a European scale which allows delivery of a product of the highest quality and care for every detail of a project. Thanks to reliable technology and professional team of workers we are able to make every client's idea come true.



# Complet Chmielewscy Sp. j.



Address: Myślęcin 4a St., 62-260 Łubowo, Poland Phone: +48 614242376 Mail: biuro@complet.com.pl e-shop: www.sklepcomplet.com.pl 3D model library: www.archiup.com/pl/marka/complet-furniture Tax No.: 7841007375 REGON: 630343761 KRS No.: 0000169187

**Export offer:** we offer over 100 models, hight quality, luxurious sofas, loveseats, beds and fantastic chairs / armchairs. We make our products 100% in our factory **Main export markets:** UK, France, Nederlands, Belgium, Germany, USA, Kingdom of Saudi Arabia, United Arab Emirates



#### Over 100 designs in the offer of COMPLET FURNITURE<sup>®</sup>

COMPLET FURNITURE<sup>®</sup> is a Polish brand offering the highest quality upholstered furniture. The company is from Myślęcin, next to Gniezno, in Wielkopolska. The brand has been successfully selling its products on different European markets for 30 years, recently expanding its operations to three continents. COMPLET FURNITURE<sup>®</sup> combines functionality and a stylish



www.complet.com.pl











look, the products are durable, made of the highest quality raw materials, in line with the latest design trends. As a manufacturer, we focus on high-quality upholstery fabrics and accessories, taking care of every detail of the finish. We offer eco products, natural raw materials, spruce or pine wood, are used for their production. FSC<sup>®</sup> certified wood is used at the customer's request. Our adhesives and varnishes are environmentally friendly. Modern machinery supported by craftsmanship make the COMPLET FURNITURE<sup>®</sup> ultimate to the finest detail. Our brand offers great quality at an affordable price, and the products are made entirely in Poland.





We have won numerous awards and become the laureate of many rankings, nationwide and locally. We are the ambassador of the region, holding the honorable and unique title of WIELKOPOLSKA BRAND, awarded by the authorities of the Wielkopolska Province.





# DES Sofa Line Sp. z o.o.



Address: Opolska 40 St., 46-380 Myślina, Poland Phone: +48 343537150 Fax: +48 343537155 Mail: marketing@des.pl Tax No.: 5761503585 REGON: 160051571 KRS No.: 0000507765

**Export offer:** corner sofas, sofas, armchairs, reclincer sofas **Processed materials:** leather, fabric **Main export markets:** Europe



Over the years, DES Sofa Line company has been established as a leader among manufacturers of upholstery furniture. Due to a modern machinery park and specialized equipment at every stage of production, the company provides a final product with unparalleled aesthetic and quality values. Attention to details and the use of selected components ensures customer satisfaction. All furniture produced by DES Sofa Line is made entirely on site. Starting from carpentry, sewing and upholstery, to the final packaging.









DES Sofa Line takes advantage of the most modern sewing machines and uses natural leather from reputable Italian tanneries. 90% of upholstered furniture produced by DES Sofa Line is made of the highest quality natural leather, the remaining 10% is made of upholstery fabrics.



# DIG-NET Sp. z o.o. Sp. k. lenart\_

Address: Mroczeń 65a St., 63-604 Mroczeń, Poland

Phone: +48 6279129500 Fax: +48 627912951 Mail: export2@lenartmeble.pl, zamowienia@lenartmeble.pl Tax No.: PL6191953919 REGON: 300183793 KRS No.: 0000299159

**Export offer:** livingroom and bedroom furniture, youth furniture, wallbeds, wardrobe **Main export markets:** Great Britain, Czech Republic, Slovakia, Germany, Austria, Sweden, France, Lithuania, Latvia, Maroko, Serbia



#### Company

DIG-NET sp.z o.o. sp. k. – the owner of Lenart brand, is a renowned manufacturer of modern and multifunctional furniture for children's and teenagers' rooms, living rooms, dining rooms, bedrooms and hallways, among others.

Founded in 1992, the family company bases its strategy on the use of the latest technologies and modern management methods, guaranteeing professional and comprehensive customer service, price flexibility and on-time delivery.

Investments in the development of machinery, the use of modern logistic systems and constant improvement of staff qualifications, allow the company to compete effectively on the European furniture market.

The recognition of Lenart products is primarily influenced by the quality and high design level of furniture, which is confirmed by customer feedback and numerous industry awards.

# www.lenartmeble.pl



#### Brand

Lenart brand products meet the needs of modern users – they are well thought out in terms of ergonomics and functionality, and at the same time they are modern and attractive in terms of design. The mission of the Lenart brand is to design universal and easy to arrange furniture, which will allow to maintain a compromise - to reconcile





the needs of all household members with the limitations of small rooms. It is a multi-purpose furniture, created in such a way as to make the most of its potential.

The designers of LenART DESIGN's internal office actively follow the trends, which is why all furniture is distinguished by its modern and fashionable design.

They are universal at the same time - a wide range of patterns, colours and textures makes them fit harmoniously with other furniture in the apartment and different interior design. Lenart proves that small rooms are no obstacle to living comfortably, fashionably and tastefully.





# FABRYKI MEBLI "FORTE" S.A.

FORTE

Address: Biała 1 St., 07-300 Ostrów Mazowiecka, Poland Phone: +48 296442222 Fax: + 48 296442110 Mail: forte@forte.com.pl Tax No.: 7590005082 REGON: 550398784 KRS No.: 0000021840

**Export offer:** RTA furniture **Main export markets:** Germany, France, Spain



DESIGNED FOR PEOPLE, PLANET AND PARTNERS – always with care and respect for the natural environment, taking into account the highest quality and ethical standards. FABRYKI MEBLI "FORTE" S.A. is a Polish leading manufacturer of self-assembly furniture, exporting its products to over 45 countries around the world. The company has 4 modern furniture factories in Poland and its own particleboard factory, which fully covers its demand for this basic raw material for furniture production. FORTE constantly follows the changing technology, cares for the continuous modernization



of machinery parks in factories, invests in digitization and automation of processes. Thanks to this, for over 30 years it has been offering its customers functional design, high quality products and reliable service.

FORTE's offer includes furniture for furnishing almost all rooms of the house: dining room, bedroom, living room, youth room, as well as for the office and hallway. A wide range of decors and a variety of styles give great arrangement possibilities.

On its most important European markets, the Company has its own sales organizations, which provide stores with extensive support in the preparation of offers, sales and promotions.

FORTE develops in a sustainable manner, guided in its activities by the principles of ethics and social responsibility. Ecology, care for the planet and relations with the environment are important areas to which, apart from furniture manufacturing, the company devotes a lot of its attention.











# FSC<sup>®</sup> is proud to support the Polish furniture manufacturers

For 25 years Forest Stewardship Council<sup>®</sup> has set standards for environmentally, socially and economically responsible forest management. FSC works to take care of the world's forests for future generations. We support this through a global forest certification system that awards forest management and chain of custody certificates. In practice, this means that when a product or packaging bears the FSC label, customers are assured that it has been made with forest-based materials from responsible sources.

# FSC is recognized and trusted by consumers

FSC is the world's most recognized and trusted forest-certification scheme. 56% of global consumers (and 59% in Poland) recall seeing the FSC logo. Also, 54% of global consumers trust FSC to protect forests – which is higher than governments, companies and individuals.

Such recognition of FSC brand translates into consumers' behaviors. 77% of shoppers, who are aware of FSC, will choose an FSC-certified product over its non-certified equivalent.

#### Furniture is a flagship of Polish export – FSC is proud to support this success

The furniture sector is a shining star of Polish economy. Poland is the largest exporter of furniture in the European Union and second largest globally, preceded only by China. Currently 70-80% of furniture produced in the country, worth USD 12,6 million, is exported. Last but not least, the sector employs around 180 thousand people, mostly in less developed parts of the country, where unemployment rate traditionally used to be higher than in cities.

The Polish furniture industry proves that FSC is a great tool for expanding business and enter new markets all around the world. Currently

**891 companies in Poland (as of December 2022), who hold FSC certificate, have indoor and/or outdoor furniture in scope of their certification**. This makes Poland the largest FSC market in the EU. Polish certificate holders range from small manufacturers to huge companies with global reach.

The success of FSC in Poland was possible thanks to the broad access to certified timber – almost 6 million hectares of forests in the country are FSC-certified. Such broad supply of timber enabled rapid growth of domestic furniture industry – many Polish companies became well-known brands in Europe and globally. This also attracted to Poland the largest global furniture companies, many of which have FSC-preference policy when it comes to wood supply.

# FSC label assures your clients that timber was responsibly sourced

Tracing materials back to the forest they came from is complex as supply chains are difficult to follow. FSC system, which includes control of the whole supply chain – from forest to final product, helps companies and their clients make sure that wood used for furniture has been responsibly sourced.

As consumers and businesses seek to reduce their impact on the environment, demand for sustainable products is rapidly growing. FSC can help businessess meet this demand. FSC certification demonstrates commitment of many Polish furniture producers to responsible forest management, which brings social, environmental and economic benefits of forests.

#### Interested?

You can look for FSC-certified companies in Poland in our public database at:

#### https://info.fsc.org/

Please reach out to our team in Poland in case of any questions: **fsc-polska@pl.fsc.org** 

56% global consumers recall seeing the FSC logo. **54%** of them trust FSC to protect forests.

**77%** who recognize the FSC label prefer FSC-certified over non-certified products. Choose <mark>forests</mark>. Choose **FSC**.



www.fsc.pl

FSC® F000100

# GALA COLLEZIONE Sp. z o.o.



Address: Lisi Ogon 73 St., 86-065 Łochowo, Poland Phone: +48 525832599 Mail: export@galacollezione.com Tax No.: 9532406701 REGON: 092960240 KRS No.: 0000036176

**Export offer:** sofas, corner settees, armchairs with relax functions, modular sofa systems **Main export markets:** Germany, UK, Czech Republic, Hungary, Romania, Bulgaria, Israel, Baltic States



Since 2001, Gala have been inspiring our customers to create beautiful spaces and individual arrangements in their homes. As one of the largest manufacturers of upholstered furniture in Poland, we are well aware of diversity in tastes, needs and expectations – in order to meet them, we have created various collections in three different product lines to include modular furniture, a comprehensive collection of sofa beds and stand-alone chairs with and without reclining functions.

Our manufacturing facilities in the Kuyavian-Pomeranian Region of Poland, in which four of our production plants are located

#### www.GalaCollezione.com

(Lisi Ogon, Gniewkowo, Chełmno, Rojewo and Tuchola), is famous for its long-standing tradition of furniture manufacture, and which we are proud to carry on with this tradition.

Gala Collezione employ around 700 full time staff across the five factories. We are certified by FSC<sup>®</sup>, confirming that the wood used in production comes from forests that are under the care of the international Forest Stewardship Council<sup>®</sup> organization.

Leather used in the production of Gala Collezione furniture comes from verified Italian and Brazilian tanneries. Every extract of leather is specially selected and cut out by experienced master cutters, so that you receive upholstery of the highest quality.

Upholstery fabrics are supplied by leading manufacturers from Spain, Italy and Turkey. They are characterized by exceptional durability and low maintenance due to their stain resistant properties.











# Grupa Bozzetti Sp. z o.o.



Address: Twardowskiego 86G St., 30-312 Kraków, Poland Phone: +48 530396396 Mail: info@bozzettidesign.com Tax No.: 6762565867 REGON: 383319259 KRS No.: 0000785495

**Export offer:** we offer tables, chairs, sideboards, coffee tables, tv cabinets, desks and many other products in unique design and high quality

**Processed materials:** natural wood, natural veneers, varnished MDF, glass, metal, natural leather **Main export markets:** Europe and more



#### Bozzetto means sketch...

A sketch is the first physical trace of our ideas. We propose original, outstanding solutions, in order to create future-proof forms which we believe will resist fleeting trends. Our furniture is fully produced in Poland. Our products are durable and comfortable. This is achieved by carefully selecting materials and setting high quality as our main priority.



mus

ave

DESIGN

# www.bozzettidesign.com

We offer a constantly developing and growing collection of furniture with various functions. The range of production is limited only by our creativity. Some of our designs, through additional functionalities and the possibility of customization, allow greater freedom of use., Others, in both form and function, are simply for enjoyment.



Over 25 years of experience in customised design and production of furniture means that Grupa Bozzetti, better than anyone, understands, cares for, and delivers the best and most timeless design, as well as the highest quality of workmanship. Our products are appreciated not only by customers, but also by interior decorators and stylists cooperating with our brand. The trademarked brand of Bozzetti is also a laureate of prestigious competitions and awards.

Please visit our website, where you can find our products, as well as configurators that allow for customisable creation of individual products from the collection in terms of colours and finishing materials.

Bozzetti can also individually design a piece of furniture or a collection for a given theme or develop a separate colour scheme for products from the brand's permanent collection for specific chain stores. All of our projects are copyrighted and are registered in EUIPO.

> WINNER 2020





# **GTV Poland**



Address: Przejazdowa 21 St., 05-800 Pruszków, Poland

Phone: PL +48 224447567, GB +48 224447366, UA +48 224447324 BY +48 224447523, DE +48 224447367, FR +48 224447569 ES +48 224447377, SK +420 591160091, CZ +420 591160091, HR +385 17988089 Fax: +48 224447503 Mail: info@gtv.com.pl Tax No.: 5342505912 REGON: 361900451 KRS No.: 0000938133

**Export offer:** furniture accessories (hinges, slides, drawer systems, lifts, handles, furniture legs, sliding door systems), LED lighting (LED aluminum profiles, LED strips, LED fixtures, investment and decorative lamps) **Main export markets:** Ukraine, Belarus, Balkans countries, Hungary, Romania, Spain, France, Great Britain, Czech Republic



#### We make Your furniture stylish

We are experts in furniture accessories and LED lighting production and for over 25 years deliver modern and functional solutions. Products with the GTV logo can be found in over 60 markets worldwide: Asia, Europe, North and South America and Africa. Over the past few years we have developed our companies in the Czech Republic, Croatia and Spain.

#### The best solutions

As an international company with Polish capital, we take the comprehensive approach to company management, based on the latest models of global business.

# www.gtv.com.pl













We inspire, having in mind daily life, customer needs and product usability. All our products meet the standards of certified centres in Europe and around the world.

#### Wide product range

We have one of the most complete product ranges on the Polish market. Our portfolio includes 8,500 products, furniture accessories, sliding-door systems and lighting items, among others. We pay special attention to both quality of workmanship and the functionality of design to meet the needs of global customers operating in diverse and demanding markets. We are constantly expanding our range by introducing new products in accordance with world trends in design.









# Laguna Fabryka Okuć S.A.

Address: Maszynowa 32A St., 80-298 Gdańsk, Poland Phone: +48 587704800 Fax: +48 7435701 Mail: info@laguna.pl Tax No.: 5252564348 REGON: 146860844 KRS No.: 0000936019



**Export offer:** passage door, systems for closets and aluminum furnishings **Main export markets:** Europe

Laguna Fabryka Okuć S.A. is a Polish manufacturer of sliding door systems.

Our product range includes solutions for interior pass-through doors, systems for in-cabinet cabinets and systems for aluminum building. Laguna is a family-owned company founded in 1993, employing about 200 people. We have our own production in 3 locations and distribute our products domestically, as well as abroad.



#### Superior Pro R

Superior PRO R is one of thebrand's most popular systems, used to build a sliding wardrobe with surface doors.

The possibility of adjusting the fittings after their installation allows the construction of the furniture practically up to the ceiling. The sliding fittings are invisible from the outside, which allows for maintaining of high aesthetics of the finish and minimalism.





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#### Mini Loft

Loftile and Miniloft are systems that allow you to create a higher and lower loft-style piece of furniture with sliding doors. Thanks to the decorative sliding fittings referring to the industrial style, they perfectly fit into one of the most popular interior design trends of recent years.





#### Sprinart 💻

Sprinart is our patented bottom fitting dedicated to cabinets with 18 mm thick filling. It reduces vibrations and improves a door's work. It prevents the door from falling out of the track, ensures proper pressure, as well better guiding of the door over any unevenness. The wheel is also available in fashionable black color.

# LENORT FURNITURE



Address: Aleksandra Fredry 3 St., 63-600 Kępno, Poland Phone: +48 693776770, Mail: info@lenort.eu Tax No.: 6191912116 REGON: 251538593

**Export offer:** upholstered products including: functional corners, functional sofas, products with relax functions including with electric seat depth adjustment, traditional beds and box springs, box springs with solid oak frame, mattresses. Full and profesional service **Main export markets:** European and non-European markets [Asian, American, African]

Operating in the market for more than 20 years, LENORT FURNITURE is well-known among customers around the world. Its business is primarily focused on the distribution of upholstered furniture, including corners, upholstered beds, and accessories mainly to Central Europe and third countries. Minimizing costs and streamlining the supply chain are one of the company's main advantages.

LENORT FURNITURE, authorized dealer of WERSAL Furniture Factory [WER-SAL, WERNIGHT, WERNATURE Brands] although globally it has been in business for more than 20 years, began selling its products outside the country around 2012. Thus, the last 10



years are considered the most developmental and the most dynamic. Demonstrating capability, and potential and also offering top-quality products has positioned the company as one of the best distributors of upholstered furniture. At first, the main markets were Scandinavian countries, nevertheless, it soon turned out that the services offered are also in demand in other countries, including third countries -Israel, the USA, and others.







The strength that lies within the company is based on long-term relationships with business partners, which not only offer a myriad of opportunities but also provide security and stable, professional care throughout the commercial process. The quality of the services provided has been a priority for the owner from the very beginning, and it has remained so to this day. So focusing on customer satisfaction and professional service has allowed LENORT FURNITURE not only to sell



upholstered furniture widely but above all to build a solid position in the international market.

Among the products offered by LENORT FURNITURE you can find products that have been divided into several collections. It is worth mentioning that the Avangarde collection dominates the sale, i.e. corners, and sofas equipped with additional functions, providing the potential recipient with maximum comfort – we are talking about electrically adjustable seats, movable headrests, relaxation functions as well as sleeping or container functions. Everything is based on modern solutions, implemented in cooperation with leading manufacturers of mechanisms from around the world. Another sector is models from the Simple and Young lines, which have the most important features – perfectly fitting into the most commercial, commercial shelf. In addition to the corners, the company offers an extremely wide selection of upholstered beds - body, continental, and from 2022 – also platform. They are complemented by an offer of mattresses and toppers, which makes LENORT FURNITURE offer complete home furnishings in the sense of soft furniture, which all of them are produced by WERSAL Furniture Company, located in Poland.

Each of the products, in addition to the high-quality finish, has several hundred possibilities in terms of color selection and type of finish. Furniture is verified at every stage of production, which confirms that quality is what counts above all for LENORT FURNITURE – not limiting the services provided, but extending this perspective to the upholstered furniture itself.

LENORT FURNITURE exports products all over the world, there are no borders. For us, furniture is unique - it is the furniture that gives the character of the interior, which becomes a unique place for us - the Home.



# M7 Polska Sp. z o.o.

m7 polska

Address: Różana 4/7 St., 61-577 Poznań, Poland Registered address: Chełmońskiego 20/3 St., 60-756 Poznań, Poland Phone: +48 515473315 Mail: gordon.milne@m7polska.com Tax No: 7792532011 REGON: 520353285 KRS No.: 0000930213

**Export offer:** Contract furniture (care homes, hospitals, Horeca, banks, offices, schools, university accommodation) and domestic upholstered furniture and cabinetry **Main export markets:** Germany, France, Ireland, Great Britain, Australia, Canada

#### Fine Furniture from Poland



For over twenty years M7 Polska has been exporting furniture to clients from:

- Germany
- France
- Ireland
- Britain
- Canada
- Australia

for whom we act as a sourcing agent.

We cover every spectrum of the furniture industry, from upholstered dining and living room furniture to solid wooden sideboards and tables, from Corian cupboards to steel shelving, from electric or manual recliners to medical cabinets, disinfectant and covid trolleys.



### www.m7polska.com


Many of the companies who produce for us have their own design capabilities, while some of our overseas clients prefer our manufacturers to produce according to their own design. We are adaptable and can cater for your every need.



We at M7 Polska are a British-Polish family-run company, who understand the problems faced by our clientele from abroad, but also understand those faced by our Polish manufacturers.



We cross cultures and help to overcome any difficulty, any misunderstanding that may arise. You can either locate your production in one of our many factories, or if you have a very specific request, we will search and select a factory especially for you.





We do not just leave it there though. We develop and nurture the project, helping solve all manner of issues that may arise: developmental, financial, contractual as well as logistical. In so doing we establish, on your behalf, long-lasting permanent relationships. (The very first manufacturer we visited in 2002, we are still working with today). None of us, are interested in "one-order-wonders", but we always have your long term interests at heart – which means our producers will concentrate on quality in order to win your repeat business.



Most of our furniture is made for the contract market...

- Care homes and nursing homes
- Hospitals and institutes of challenging behaviour
- HoReCa
- Schools, colleges, universities
- Halls of residence
- Banks and offices

..... as well as furniture for high street stores and on-line retail shops



Whatever you may require, send us a picture, a sketch, a drawing, or a sample and we will do our best to help you. We look forward to working with you and developing your sourcing possibilities with

Polish companies.





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## Meble Wójcik Sp. z o.o.

MEBLE

Address: Mazurska 45 St., 82-300 Elbląg, Poland Phone: +48 552359400/01 Mail: sprzedaz@meblewojcik.pl Tax No.: 5782921164 REGON: 280087998 KRS No.: 0000250772

Export offer: flat-packed furniture for living room, dining room, bed room, teen's room, home office and kitchen Processed materials: chipboard & melamine, chipboard Main export markets: Germany, Austria, Poland, UK, Czech Republik, Slovakia



Meble Wojcik is family owned company founded in 1986. It employs over 1400 people in 3 modern plants located in Elbląg. Thanks to consequent investments in technology, logistics and people Meble Wójcik is one of the biggest manufacturer of flat packed furniture in Poland and distributes its products to over 20 countries all over the world.



www.meblewojcik.pl





Our core values are: high manufacturing quality, efficient logistics (including high storage distribution center) and internal product development. These competences allow us to provide our Customers with a wide range of products in competitive prices as well as a high standard of service.

Meble Wójcik collections are the result of cooperation with renowned designers and leading suppliers of chipboard and furniture accessories. We are present to the biggest trade fair events in the world which allow us to keep up with the latest trends and market novelties and adapt them to our own product development process.







## Meblosiek Sp. z o.o.



Address: Kolonia Osiek 29a St., 98-405 Galewice, Poland Phone: +48 786232250, +48 786232251, +48 786232253 Mail: zamowienia@meblosiek.pl Tax No.: 6190009532 REGON: 250011790 KRS No.: 0000248166

**Export offer:** self-assembly furniture: upholstered beds, wardrobes, bedroom furniture, dining room furniture, children and teenagers bedrooms, offices

**Main export markets:** Belgium, Bosnia and Herzegovina, Croatia, Czech Republic, France, Germany, Great Britain, Serbia, Slovakia



### Tradition, professionalism and high quality – our way to customers' satisfaction

Meblosiek Sp. z o.o. (Ltd) is a family business with a long experience and widely developed traditions.

The company was established in 1989 and ever since is constantly reaching out to customers to achieve the best possible effects, adapted to rapidly changing expectations and trends. That results in strong market position in cooperation with biggest European chain stores. We are selling over 400 000 items of furniture to over 30 countries each year, including overseas containers shipping.

Thanks to our long experience and knowledge on the industry and direct contact with customers we create a professional team working together on our goal, which is customer satisfaction and high quality.

There are over 250 highly qualified employees, packing and shipping over 4000 boxes every day, who never

## www.meblosiek.pl









stop improving their skills and knowledge in work with developing range of machines. We value traditional approach to our production and investment in our region, therefore we employ and integrate local community. Our offer includes around 400 references and is constantly expanding to meet even the most demanding clients. Our large range of furniture includes i.a. bedrooms for adults and children, wardrobes, dining and living room furniture. Our goods fulfill any taste, from traditional to modern and everything in-between.

Our furniture is FSC certified, along with any other requirementsinEuropeanUnionandworldwideup-to-date.

We carry out house tests of our furniture, for special requirements of our clients we also test our items in an approved laboratory. We carefully look after the highest quality of our goods on every step from production lines to arrival at our end-customers door.



## Metod Jan Mrotek Sp. z o.o.



Address: Zakopiańska 6 St., 64-920 Piła, Poland Phone: +48 793490046 Mail: janmrotek@metod.pl Tax No.: 7642563665 REGON: 30164086

**Export offer:** bespoke Interior Furniture **Main export markets:** France, UK, Germany



We are a family owned joinery that offers a comprehensive carpentry service. We focus primarily on holistic orders, from project creation to assembly. We provide bespoke furniture that will fit the style and tastes of even the most demanding customers.

We work in wood, veener and all types of materials conected to furniture industry including metal.

Our quality comes from constant developing production techniques and experience that we have gained solving furniture problems for our customers all over European Union.

www.metod.pl



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### See what we've done for our clients We carry out projects for both individual and business clients.

Our products decorate apartments, offices, cafes and hotels in Poland and abroad. Our team consists of trained professionals who successfully operate on the market, enjoying the recognition of customers.

## NOTTO Sp. z o.o. Sp. k.



Address: Obornicka 1b St., 64-630 Ryczywół, Poland Phone: +48 672672008 Mail: office@notto.eu Tax No.: 6060085084 REGON: 301673000 KRS No.: 0000378094

**Export offer:** furniture made of 100% solid oak (for living rooms, dining rooms or bedrooms, bespoke furniture), domestic upholstered furniture **Main export markets:** Germany, Benelux markets, Scandinavian markets, Austria, Switzerland, Slovenia, Czech Republic, Slovakia



Notto means furniture brand where excellent design, high quality workmanship and professional service are important.

Notto means modern upholstered furniture and solid cabinet furniture or tables made of 100% solid oak.

Notto means manufacturer whose products are appreciated by demanding customers on many European markets.

We have been on the market since 1998 and are a dynamic company, which owes its success to continuous development of technology and design.







We have our own sawmill, sewing, carpentry and foam cutting workshop – equipped with the most modern CNC machines.

But Notto is primarily people – from the beginning we are focused on the highest class specialists, thanks to which we ensure reliability and the best quality of our products.



## Novelle Sp. z o.o.



Address: Opolska 127 St., 46-380 Dobrodzień, Poland Phone: +48 665131312 Mail: export@novelle.pl Tax No.: 5761588179 REGON: 384947822 KRS No.: 0000816113

**Export offer:** exclusive furniture for livingroom, diningroom, bedroom, home office, custom furniture; HoReCa **Main export markets:** Europe, Middle East, USA



We proudly present the luxury brand Novelle Home Couture. Novelle is a combination of the classic forms and fashionable outfits.

Novelle is furniture and accessories with a distinctive character for those who value living comfort while maintaining a unique aesthetic in their surroundings.

Welcome to the world of Novelle!







### WHO WE ARE

• Polish luxury furniture manufacturer

• Own production line of the upholstered and case furniture

• Over 25 years of existence on the market

- 5 showrooms
- Over 1000 products



Novelle never stops to search for new trends of home&living, we constantly look at the fashion and design style. We take inspiration from among the variety of forms, patterns and colours from all over the world to create "the perfect Novelle style". We pay a lot of attention to the quality of our products and this is why Novelle is a PREMIUM BRAND!

We are well-experienced in a cooperation with foreign partners: designers, architects, distributors, online shops. All of them use our furniture to create a high-class spaces in private, commercial, institutional and even government premises.

### WHAT WE PROVIDE

- High quality
- Original style

• Customisability: wide range of colours, fabrics, handles, dimension options to choose from

• Professional starter pack for a contractor: samples, catalogues, pricelists, 3D solid base, etc.

- Dedicated support-person
- Specialised product training

### WHAT TO DO NOW

• Contact with Novelle to get more information

• Ask for starter pack

• Present our furniture in your showroom expo and on your webpage

Order furniture at the individual customer's request
Become a creator of unique exclusive spaces



## PPU Wemax Sławomir Wernicki



Address: Śmiecińska 9D St., 06-400 Ciechanów, Poland Phone: +48 505110602 Mail: wemax@wemax.com.pl Tax No.: 5661074529 REGON: 140010607

**Export offer:** kitchen furniture **Main export markets:** Europe, Africa



We are a Polish manufacturer of kitchen furniture and fronts, as well as wooden elements, such as stairs, boxes, countertops.

We work with customers from all over the world. We deliver goods to European markets, i.e., Belgium, the Netherlands, Spain, Germany, as well as to African and American markets.

We have earned the customers' trust with reliable quality and competitive prices.





### www.wemax.com.pl





### Projects

Our portfolio includes kitchen furniture that will fit the style and tastes of even the most demanding customers.

Provencal, loft, or classic white kitchens are only a part of our assortment. We produce furniture in the system of "modular cabinets" as well as "custom tailored".

## Experience and professionalism

For over a decade, we have been improving the qualifications of our staff, developing production techniques and machinery to meet the market and customer requirements. Many years of experience in working with wood means that we treat each new order with commitment and passion, so that each product is functional, durable and meets all aesthetic values.

### Quality guarantee

Bearing in mind the highest quality of orders, we use proven materials from trusted suppliers only.



## PUR Sp. z o.o.



Address: Przemysłowa 7 St., 13-100 Nidzica, Poland Phone: +48 601377220 Mail: office@homenestry.com Tax No.: 7393353040 REGON: 519560415 KRS No.: 0000167186

**Export offer:** upholstered furniture **Main export markets:** USA, Canada, France, UK, Saudi Arabia ZEA

PUR is a family-owned company with a tradition dating back to 1998.

Since the beginning, we have been sewing cushions and covers for upholstered furniture and producing fillings. With the growth of the company, we expanded our activities to include the production of fluffy fleece and furniture frames. We are currently working in 6 production plants. We serve more than 200 world wide clients which po

world-wide clients which positions us among the market leaders.

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## www.pur-nidzica.pl



After many years of action and observation of the market, we can say with certainty that our company is ready to launch its own brand that stands for affordable luxury, noble fabrics and hard hitting quality.

Therefore here comes HOMENESTRY: a brand that draws inspiration from the idyllic land that is the Warmia and Mazury region.

HOMENESTRY is a symbol of the beauty and comfort inherent in every detail of our products. They add sparkle, give you wings and enhance the beauty of your surrounding world.

Our collection is about the ergonomic design in a beautiful setting that guarantees unconditional comfort.

Comfort is HOMENESTRY middle name. It seduces you with a classic aesthetics, modern and luxurious character and will lend a dignified nobility to a domestic space. It will provide users with



### www.homenestry.com

comfortable functionality which makes their space graceful and standing on the verge of minimalism.

### So what differentiates us among others?

Being loyal to the core values and acting in accordance with them have driven the company's potential since its inception. We derive satisfaction from every particle of descrete production process we personally participate in. Sounds impossible? The more instantaneously you become our HOMENESTRY family member, the sooner your soul can feel the sense of it.



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## Puszman Sp. z o.o.

## PUSZMAN°

Address: Oleśnicka 2A St., 56-500 Syców, Poland Phone: +48 603559000 Mail: info@puszman.com Tax No.: 9112041339 REGON: 520855555 KRS No.: 0000943901

#### Export offer: home furniture

**Main export markets:** Germany, France, United Kingdom, Ireland, Canada, Netherlands, Czech Republic, Slovakia

Puszman is a family company that has been manufacturing upholstered furniture since 1955. Based on many years of experience and a modern machinery, the company has successfully implemented technological solutions that guarantee the quality and exceptional comfort of its products. Today the company consists of a team of more than 200 qualified professionals managed according to European standards, three production plants, its own transport base, systematic investment in development, innovative technologies and quality of manufactured furniture.

The company's offer includes a wide range of upholstered furniture: sofa corners, 2, 3 - sitting sofas and armchairs. Puszman company cooperates with the largest suppliers of fabrics and offers its customers a huge selection of fabrics in a virtually unlimited range of colors. The company's own design office is a guarantee of unique style and design. We have many models in both with classic and modern design, in plain or quilted shape.













Our sofas and corner sofas are designed with the most demanding customers in mind - they are characterized by excellent comfort and functionality. Customers especially appreciate such features as: adjustable headrests and armrests, easy-to-use sleep function, seat extension. Interesting design, robust construction, the use of the best quality raw materials and semi-finished products are the main strengths of our furniture. Our furniture offer is very wide and can be adapted to the needs of our partners. In our furniture we combine the classic with the modern, so you can choose from timeless models of lounge furniture, which at the same time fit the current trends.

All this makes Puszman a company that has been established on the market for many years and whose furniture is available in the best showrooms both in Poland and in 20 countries around the world.



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# Spin Sp. j.



Address: Mnichowo 31 St., 62-200 Gniezno, Poland Phone: +48 613067303 Mail: spin@spin.gniezno.pl Tax No.: 7840042895 REGON: 630113848 KRS No.: 0000098859

**Export offer:** all kind of upholstered furniture production and sale. Implementation of investment projects in the field of interior finishing **Main export markets:** worldwide





## www.spin.gniezno.pl

SPIN Furniture Factory - premium upholstered furniture manufacturer with 30 years of experience.

The company is engaged in the production and sale of upholstered furniture and realization of investment projects in the field of interior design. Highly specialized staff with a separate Department of Innovation and Implementation allows for quick development and implementation of the new projects. The company has a lot of experience in logistics to provide on-time delivery through its own transport.



All products are produced in modern, eco-friendly factory using the best raw materials and the highest technologies.

### Achievements

SPIN customers are mainly interior design shops, and large chain stores specializing in the sale of furniture. 30-year presence in the export markets results in numerous experiences and business successes.

### Mission and targets

The aim of the Furniture Factory SPIN is to achieve business excellence, which will be confirmed by increasing customer satisfaction in which our products will be their first choice. All employees are aware of objectives, tasks and responsibilities in the broadly defined areas of quality, environment protection, health and safety.

The mission of the Furniture Factory SPIN is constantly expanding portfolio of products to meet the expectations and needs of our customers.

Continuous development of the current offer is accompanied by constant growth of innovation in our company.





## Stella Sp. z o.o. / Groupe Poldem



Address: Pabianicka 184/186 St., 93-402 Łódź, Poland Phone: +48 426338203 Fax: +48 422929411 Mail: contact@stella-furniture.pl Tax No.: 77272712988 REGON: 100419003 KRS No.: 0000290914

**Export offer:** upholstered furniture, modular systems, sofas, corner sofas, armchairs **Main export markets:** European and non-European markets (Asian, American, African)



We are a Polish company established in 1998 possessing 3 production plants in our country and employing over 600 people. The core of our business focuses on the exportation to many European as well as non-European overseas countries where the on-site service of our Dear Customers and regular contact with them is maintained by sales agents, respective for individual regions.

The substantial experience acquired over the years of our activity on the global market has yielded a very wide range of various style living room upholstery developed until now. We really have invested and are still investing much in this development, continually enriching both our design



## www.stella-furniture.pl / noemebypoldem.fr







and fabrics as well as the general level of final product quality. Our collection has always covered a wide group of carefully designed sofas with varying comfort and a noble finish.

Years of experience have also brought a plenty of prestigious honors we have won over many international furniture fairs and different Polish branch contests. What is surely worth mentioning is we are a multiple laureate of many industry awards such as "The Golden Medal" of The International Poznań City Furniture Fair, "The Furniture Diamond" and the "Product of the Year", granted respectively by The Meble.pl (the online magazine) and The Meble



Plus (the furniture branch publisher). All these prizes are obviously a proof of the trust in the quality of our furniture and originality of its design. However, what we have always considered our greatest achievement is a trust of our Esteemed Customers and a chance for developing mutually fruitful business.



### STOLWIT MEBLE Sp. z o.o. Sp. k.



Address: Polesie 25 St., 98-400 Wieruszów, Poland Phone: +48 627842045, +48 695215025 Fax: +48 627841100 Mail: export@newelegance.pl Tax No.: 9970152264 REGON: 101708991 KRS No.: 0000491531

**Export offer:** upholstered beds, sofas, wall beds, bedroom furniture **Main export markets:** Europe



New Elegance is a line of exclusive high-quality furniture manufactured by Stolwit Meble LLC L.P. The company employs about 200 highly qualified employees at two location.

We pride ourselves on furniture characterized by original design and made of the best materials.

The main part of our offer is extremely comfortable upholstered beds and loft furniture systems for the bedroom and living room.

We produce over 50 different designs of headboards for beds from carefully selected fabrics for our own brand and for our foreign partners.

### www.newelegance.pl











We have developed and implemented a system that allows to personalize our bedroom furniture.

We also offer practical solutions for small rooms, e.g. horizontal and vertical Wall Beds with additional wardrobes or ready-made furniture systems for bedrooms.

We make it possible to obtain exclusivity for entire furniture collections designed and made for our key recipients.

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## Szkłomal Sp. z o.o.



Address: Żeromskiego 49 St., 14-260 Lubawa, Poland Phone: +48 896452070 Mail: szklomal@szklomal.eu Tax No.: 7440008937 REGON: 510330702

**Export offer:** comprehensive processing of glass and mirrors for the furniture industry **Processed materials:** glass and mirrors **Main export markets:** Germany, France, Norway



In our activities, we rely on industry knowledge and experience. We are a company specialized in glass processing and its international distribution. Operating since 1990, we are increasing our production capacity. With the developing market, we have gained huge technological knowledge in the field of glass-making and glass processing.

### Our offer: Mirrors

Szkłomal is also a leading manufacturer of bathroom and hall mirrors in the country. Our continuous offer includes about 100 different models of mirrors in various shapes and sizes. We make mirrors to order accord-

## www.szklomal.eu

ing to the customer's idea. We have over 200 different points to which our products are delivered and sold. Our regular customers are also customers outside Poland. Since 2012, our offer also includes mirrors painted with the screen printing method.











#### **Glass railings**

Our company's offer also includes glass balustrades. We make them in accordance with the project provided by the client. In their production, we use various types of glass available on the market (float, colored in the mass, optiwhite).

Glass used in the production process can also be heat treated - toughened. During the glass lamination process, we use EVA foil in three basic variants: satin, colorless, and white. At the customer's request, we are able to laminate painted glass. During the project implementation, we provide professional advice.

#### UV printing on glass

We provide the highest quality UV flat printing, using modern and advanced technological solutions. We offer the option of using our extensive database of photos or sending your own graphics, which we then apply to the glass. Glass decorated with prints made in the UV technique is becoming more and more popular in construction and interior design.

### Szynaka - Meble Sp. z o.o. 🔿 szynakameble





Address: Dworcowa 20 St., 14-260 Lubawa, Poland Phone: +48 896452128 Mail: info@szynaka.pl Website: www.szynakameble.com Tax No.: 7441586760 REGON: 511339065 KRS No.: 0000160927

#### **Export offer:** residential furniture

**Processed materials:** solid wood, veneered wood, furniture board Main export markets: Germany, France, Great Britain, USA, Turkey, Japan and South Korea



The Szynaka Furniture Group is a Polish family business with a global reach. We take great responsibility for the global impact of our activity. In a sustainable manner, and in accordance with corporate social responsibility principles, we strive towards the development of our companies. Every year, its growing value and bold investment plans increase the importance of the Szynaka Furniture Group among international industrial companies. For 65 years, we have been operating as an influential entity in the global furniture market. In the rapidly changing surroundings, we base our activity on dialogue and cooperation with our stakeholders: clients, partners and employees. We are attentive to others, assuming that only communication based on mutual understanding of the needs and exchange of information can be a source of new ideas and innovation, which translates into better business effects. Knowledge, cooperation

### www.szynakameble.com

and focus on future make us an innovative company, developing in a sustainable way. We know that the responsibility of the Szynaka Furniture Group does not end at the gates of our facilities. We are aware of the impact we are making on society, environment and the economy. Szynaka Meble clearly marks its presence on each continent, continuously developing its





network of business partners in new countries. The company conducts its commercial activities in more than 60 countries around the world. The Szynaka Furniture Group consists of 8 modern manufacturing plants, the Logistics and Exhibition Centre and a Conference Centre the Mortęgi Palace. The total area covers more than 600 000 m<sup>2</sup>, which corresponds to 80 football pitches.

At each production stage, the company makes every effort to ensure that the products it offers meet the highest standards. Each plant in the Szynaka Furniture Group is equipped with modern machinery stock that reflects the latest technological achievements, thus increasing the effectiveness of the production process.

The rich product offer of the company makes it possible to comprehensively furnish the entire flat. A variety of available furniture opens up unlimited arrangement possibilities. Elegant designs and remarkable solutions provide an inspiration to create unique interior compositions.





POLISH COMPANY

INTERNATIONAL CHAMPION















## TOBO Sp. z o.o.



Address: Kuriany 104 St., 15-588 Białystok, Poland Phone: + 48 662055425 Fax: +48 856749401 Mail: export@tobo.pl Tax No.: 5422498686 REGON: 050615211 KRS No.: 0000979365

**Export offer:** office furniture, hotel furniture, home furniture, public furniture **Main export markets:** European markets



TOBO Sp. z o.o. is a Polish family company established in 1998, with it's headquarters in Kuriany 104 near Białystok in Poland. It is the only company in the Podlasie region producing laminated board furniture, with certificates: PN-EN ISO 9001, PN-EN ISO 14001. Tobo furniture is made of three-layer particleboard according to DIN68765 with a density of 650-690 kg/m<sup>3</sup> according to PN-EN14322 in hygiene class E.1.

In the TOBO company's offer you will find furniture designed for offices, reception desks, conference rooms, hotels, banks, hospitals, schools and kindergartens, public buildings and houses. The company has several standard furniture systems, but it





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also produces custom-made, atypical furniture, and also designed for dispatch in parcels. As a novelty, we also have proposals of furniture for seniors.

TOBO products are characterised by modern design, which has been appreciated in many competitions in Poland, such as the Good Design, Must have.







TOBO also has a wide range of complementary furniture. It daily cooperates with leading manufacturers of chairs, armchairs, metal furniture, safes and other interior design accessories and with young Polish designers.

The company has a modern and systematically modernized machine park. It has highly qualified employees and an ultramodern and forwardlooking management system that takes care of production efficiency.



## Wipmeb Sp. z o.o.



Address: Powstańców Warszawskich 14 St., 38-400 Krosno, Poland Phone: +48 571389139 Fax: +48 134363372 Mail: biuro@wipmeble.pl Tax No.: 6842550856 REGON: 180384564 KRS No.: 0000501761

**Export offer:** living room furniture, bedrooms furniture, kitchen furniture, upholstered furniture **Main export markets:** European and overseas markets



WIPMEB Group is one of the leading and fast-growing companies in the Polish furniture industry. The group combines 3 companies: WIPMEB, VIVALDI MEBLE and MEBEL STYL.

WIPMEB is a well-known brand that has been present in the European furniture market for years. The company's main areas of activity are the production and wholesale to the largest furniture chains across the whole Europe. The wide range of products is suitable for hallways, living rooms, dining rooms, bedrooms, children's room and home office.

VIVALDI Meble is a dynamic company specializing in B2B and e-commerce sales. Developing its own furniture collection designs is the company's main mission.











The rich and unique offer of Vivaldi furniture is widely recognizable on domestic and foreign online markets.

Mebel Styl is a newly built manufacturing plant based in Ukraine. Thanks to the modern equipment and advanced technology Mebel Styl is able to process high volume of production that can reach even 100.000 m<sup>2</sup> of material per month.

The Group owns several modern warehouses with a total capacity of 25,000 m<sup>2</sup> as well as its own delivery fleet.

Advanced solutions dedicated to B2B and e-commerce sales, a full database of product materials, many integration possibilities (via API, EDI, XML and CSV files), a dedicated account manager are the great advantages for our partners and customers.

## **ZPUH Meblomar**



Address: Dworcowa 1 St., Słupia near Kępnem, 63-604 Baranów, Poland Phone: +48 693421391 Mail: sprzedaz@meblomar.com Tax No.: 6191531437 REGON: 250754739

**Export offer:** upholstered furniture - corner sofas, sofas, couches, armchairs, beds, pouffes **Main export markets:** Czech Republic, Slovakia, France, Latvia, Netherlands



We are a family business which produces upholstered furniture. The company was established in 1997 in Słupia by Kępno. Ever since, we have been **creating upholstered furniture with love and passion**. The quality and precision of our products is of great importance to us. In the production of furniture, we use primarily the craftmanship of our hands - furniture is manufactured with attention to every detail, and its functionality is equally important to us. We aspire to create timeless collections so that our products can please the eye while maintaining durability for many years.

The experience of our employees allows us to create functional, elegant, and sophisticated furniture that meets the taste of even the most demanding customers. Catering their expectations and following their needs is our primary goal. In our offer you can find sofas, armchairs, corner sofas, pouffes,

## www.meblomar.com











couches, upholstered beds, and whole sets of lounge furniture.

We aim to maintain a wide selection of affordable assortment, so that everyone can find something for themselves. During over 25 years of our activity, our company has been invited to join the groups of our partner shops which sell stationary and online in Poland, Czech Republic, Slovakia, France, Latvia, Netherlands, Ireland, Kosovo, Romania and Hungary. We are also open to undertake cooperation of commissioning the production of a desired model according to the design.











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### **About OIGPM**

An initiative to establish an Economic Self-government in the furniture industry was born in 1993. In December 1993, a Founding Group met and appointed the Organizing Committee from among its members. The Committee was composed of representatives of the following furniture manufacturers: Meblarska Spółdzielnia Pracy "DąB" from Gdynia, Fabryki Mebli "MEBLEX" from Łęka Opatowska, Wielkopolskie Fabryki Mebli in Oborniki, Swarzędzkie Fabryki Mebli, Jarocińskie Fabryki Mebli and "Polskie Meble" from Poznań, Fabryki Mebli "FORTE" from Ostrów Mazowiecka. The Committee, developed a concept of the relevant organization operations, selecting a status of a Chamber of Commerce under the name of the Polish Chamber of Commerce of Furniture Manufacturers. Over the years, OIGPM has been intensively involved in developing a reliable system that facilitates trade

for furniture companies, and offers new opportunities for partnerships abroad.

### Pursuant to the Articles of Association, the main objectives of the Chamber are to:

- » Represent and protect the interests of the associated business entities before the state and selfgovernment administration of all levels,
- » Protect the business interests of its associated entities,
- » Develop the principles of best practices and fair competition in business relations.

### Mission of the Chamber (OIGPM)

The mission of the Polish Chamber of Commerce of Furniture Manufacturers is the integration of the Polish furniture sector in order to effective participation in the formation of the development of the Polish furniture sector active promotion of the Polish furniture in the country and abroad, and supporting of endeavours to warrant consumers full satisfaction of the buying and using of the Polish furniture goods.

### The Offer

» Issuing opinions at the request of the authorities or other entities which prepares reviews and information on existing business practices, prices, origin of goods and other opinions, information concerning the marketing and the business.

» Acting legally or in economic interests of its members, in order to initiate steps prescribed by law to bodies of state administration and local courts and other authorities to protect the interests of members against monopolistic activities, dumping, administrative decisions and interference in business activities.

» Conducting the work and providing research services regarding the furniture market and public opinion, including developing and publishing specialized market reports. The reports are prepared using our own analysis, based on official domestic or foreign data sources. Studies also include the preparation of forecasts of the analyzed elements of the market.

» Creating, with according to current law, arbitration courts to resolve disputes arising from economic relations.

» Promoting Polish entities from furniture industry which are the members of OIGPM and their products in Poland and abroad through Trade Mark "POLSKIE MEBLE – POTWIERDZONA JAKOŚĆ" and integration of entities associated to the Chamber.

» Providing of organizational and legal services, consulting and information in the field of business and management.

» Training activities and promotion of education and continual development of human resources.

» Publishing activities.

» Conducting the work and services in the range of technique, economy and law, including issuing opinions and analysis.

» Advertising activities.

» Activities connected with organization of exhibitions and trade fairs.

» Other services for the members of the Chamber and other entities.

**Smart Furniture Export Catalog** is a project of OIGPM (The Polish Chamber of Commerce of Furniture Manufacturers, Poland) in collaboration with the Ministry of Economic Development, Labor and Technology - Poland, which has as main purpose, to promote the Polish furniture on the foreign market.

Companies/factories that want to appear in the next issue of the catalog (2023), can request information at Association Office.

The catalog appears annually in printed and digital format.



If you want an intensive promotion of your company and sell the products more easily, become a member of OIGPM, and enjoy the facilities of the association!

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